



The BACW's Bidding Commission hereby presents question made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" are numbered as they are answered by the Bidding Commission and may not match the numbering provided by the companies.

1. **Question** For the above, please clarify what is P1, P2, P3, P4 of the formula $MT = 36 \times \text{FIXED COST} + 3 [P1 \times 6 + P2 \times 2 + P3 \times 1,5 + P4 \times 0,5] + H / H$?

Answer: Please refer to item 14.2 of the Basic Project where the formula is described.

2. **Question** The FH COST from the table presented on item 14.2 of the Basic Project should be the unit or total value?

Answer: As per item 14.1.2 the Flight Hour shall be presented as Price Per Hour (Unit Price). The calculation of the Total Cost shall be at the column called Total (US\$) considering the maximum amount of flight hours for that tier.

3. **Question** The FIXED COST of the table presented on item 14.2 should be the total value of the year?

Answer: The fixed cost shall be presented per month, as per item 14.1.1 of the Basic Project.

4. **Question** The BACW itself in answer no. 7 ratified that the PALI shall be included on the Envelope 2 Price Proposal, however in reply no. 8, on the questioning regarding the delivery of the PALI in Portuguese, this Commission mentioned that all documentation for ENVELOPE 1 must be submitted in ENGLISH. So Could BACW RATIFY if PALI, to be presented in ENVELOPE 2, can be delivered in PORTUGUESE language?

Answer: As per item 7.2 of the IFB, "All documentation for ENVELOPE 1 must be submitted in ENGLISH. Documents issued in a language other than English, must be submitted along with a certified and notarized translation.

As per item 8.1 of the IFB, "The proposal, which must be typed and written in ENGLISH, and presented in US dollars, must be clear, without corrections and erasures, duly dated and signed, with all its pages initialed by the bidder representative."

Moreover, as per item 35.11. of the IFB, "it is hereby agreed between the parties that the official language of the Bidding Process, for the purpose of documentation, correspondence and any other matter is ENGLISH."

5. **Clarification:** Due to the questions regarding the formula presented on item 14.2 of the Basic Project, the Bidding Commission hereby presents a clarification:

$$"MT = 36x \text{FIXED COST} + 3 \times [P1 \times 6 + P2 \times 2 + P3 \times 1,5 + P4 \times 0,5] + H/h"$$



The Bidding Commission states that MT, which is the global amount offered by the Bidders shall not be considered the contract value. Instead, MT is an index used of comparison of proposals among the Bidders.

Moreover, MT shall take into consideration the (1) MONTHLY FIXED COST for Module 1 – Aircraft Lease, the (2) FIXED PRICE PER FLIGHT HOUR (P1, P2, P3, and P4) for Module 2 – Integrated Logistic Support, and the (3) FIXED COST FOR ADDITIONAL SERVICES (H/h) for Module 3 – Additional Services, as follows:

$$MT = (36 * \text{Fixed Monthly Cost for Module 1}) + 3x [(P1 * 6) + (P2 * 2) + (P3 * 1.5) + (P4 * 0.5)] + H/h$$

$$P1 = (\text{Fixed Price Per Flight Hour for Up to } 700fh * 700)$$

$$P2 = (\text{Fixed Price Per Flight Hour for } 701fh - 800fh * 800)$$

$$P3 = (\text{Fixed Price Per Flight Hour for } 801fh - 900fh * 900)$$

$$P4 = (\text{Fixed Price Per Flight Hour for } 901fh - 1000fh * 1000)$$

$$H/h = (2,000h * \text{Fixed Cost of Hangar}) + (200h * \text{Fixed Cost of Eng}) * 3 \text{ years}$$

Based on the abovementioned clarification, the Bidding Commission states that the Bidders shall present the Fixed Monthly amount for Module 1, as per item 14.1.1 of the Basic Project:

Module 1		
FIXED COST Module 1	Estimated Price (US\$)	Price Proposal (US\$)
Monthly	\$ 537,420.62	\$

Moreover, the bidders shall present the Fixed amount per FH Group for Module 2, as per item 14.1.2:

Module 2			
	FH Groups /year	Estimated Price (US\$)/FH	Price Proposal (US\$)
P1	Up to 700	\$ 9,710.37	\$
P2	701-800	\$ 11,097.56	\$
P3	801-900	\$ 12,484.76	\$
P4	901-1.000	\$ 13,871.95	\$

Finally, the bidders shall present the Fixed cost for additional services (H/h) for Module 3 as per item 14.1.3:

Module 3				
	H/h	Price Per Hour (US\$)	QTD Hour	Estimated total Module 3, per year
H	“Hangar” is the cost of maintenance labor per hour	\$	2000	US\$ 400,000.00
h	“Eng” is the cost of engineering labor per hour	\$	200	



Therefore, the calculation of MT shall be performed by the Bidding Commission at the open session for opening the price proposals, envelope 2 with all actions registered in the Meeting Minutes.

Notwithstanding, In accordance with the Invitation For Bid 191948/CABW/2019 item 35.1, *Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the **Bidding Commission** in charge of this bidding process, up to 48 hours before the delivery of the proposals.*

Based on that, the BACW's Bidding Commission reinforces that questions shall be submitted to con@cabw.org and no agents outside BACW should be copied in the e-mail. Thus, only answers published in BACW's website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to **con@cabw.org**

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>